



E-Fiber

15 May 2018

Arcus announces the acquisition of E-Fiber in the Netherlands

Arcus Infrastructure Partners is pleased to announce the acquisition of a significant majority equity interest in E-Fiber Exploitatie B.V. ("E-Fiber" or the "Company"). As part of the transaction, the founding management team will maintain an equity interest and become a partner for Arcus in growing the business.

E-Fiber is a fibre-to-the-home ("FTTH") business that develops, builds and commercialises FTTH networks in small towns and semi-rural areas of the Netherlands. The Company currently has projects in operation and late stages of development and construction comprising a total of over 100,000 households in the country. E-Fiber is in advanced stages of development on a significant pipeline of further projects, which are expected to support the Company's strategy to become a large owner and provider of next-generation broadband infrastructure in the country.

Jordan Cott (Investment Director), who led the acquisition, commented on behalf of Arcus: "We are very pleased to announce our investment in E-Fiber and look forward to supporting the management team in building this platform. We are convinced that E-Fiber's high-quality existing FTTH footprint, attractive business model and substantial pipeline provide the ideal entry point to service growing demand for next-generation, fibre-based broadband infrastructure in the Netherlands." Jack Colbourne (Arcus Co-head of Telecoms, Partner) further said: 'This investment fits very well within our broader investment strategy and draws upon our team's deep sector expertise in telecoms infrastructure, our demonstrated track record in delivering value-add growth within Arcus investee companies, and our successful past experience in the Dutch market."

About Arcus Infrastructure Partners

Arcus Infrastructure Partners is an independent fund manager focussed solely on long-term investments in European infrastructure. Arcus invests on behalf of institutional investors through discretionary funds and special co-investment vehicles and, through its subsidiaries, currently manages investments with an aggregate enterprise value in excess of €17bn (as of 31 March 2018). Arcus targets value-add infrastructure investments, with a particular focus on businesses in the transportation, energy and telecommunications sectors.

For further information: www.arcusip.com

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